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				1.5
	2020	6	30	54,515.75
50,160.5			9,005.42	3,273.27
			-4,699.6	4,173.36

	50,160.51
	4,282.87
	<b>54,515.75</b>
	6,535.25

2020 6 30



			1,235.00				
			1,331.71				
			632.61			624.44	
			545.85				
			1,044.69				
			10.64				
			1,083.17				
			17.45				
			0.36				
			63.31				
			2.66				
			1,246.67				

2020 6 30 2,252.38

2,181.93

1,557.49

624.44

70.45

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247.97

4,034.90

**1**

2017 2018 2019 2020 1-6

	<b>2020</b>	<b>1-6</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
	4,173.36	-4,699.60	1,962.24	7,677.27	
	-2,878.91	-26,538.93	-730.45	-5,979.66	
	8,310.39	29,829.45	11,141.31	390.17	
	386.96	501.81	1,364.50	-800.36	
	9,991.81	-907.28	13,737.60	1,287.42	
	37,988.68	38,895.96	25,158.36	23,870.94	
	47,980.49	37,988.68	38,895.96	25,158.36	

	2020	1-6	2019
		<b>11,308.20</b>	<b>24,808.10</b>
		1,248.46	3,693.18
		4,106.48	2,926.74
		-	-



	<b>2020 6 30</b>	<b>2019 12 31</b>	<b>2018 12 31</b>	<b>2017 12 31</b>
	54,515.75	40,074.44	65,229.87	27,713.31
	99,409.36	97,318.51	88,907.85	24,232.76
	68,890.24	59,003.97	87,601.59	22,875.08

2020-2022

30%

2019

2020-2022

2020-2022

	2019		2020 2022		
			2020	2021	2022
	101,193.03	100.00%	131,550.94	171,016.22	222,321.09
	23,299.92	23.03%	30,289.90	39,376.86	51,189.92
	6,687.30	6.61%	8,693.49	11,301.54	14,692.00
	31,568.25	31.20%	41,038.73	53,350.34	69,355.45
	1,066.79	1.05%	1,386.83	1,802.88	2,343.74
	62,622.26	61.88%	81,408.94	105,831.62	137,581.11
	765.39	0.76%	995.01	1,293.51	1,681.56
	30,221.22	29.86%	39,287.59	51,073.86	66,396.02
	10,669.06	10.54%	13,869.78	18,030.71	23,439.92
	41,655.67	41.16%	54,152.37	70,398.08	91,517.51
-	20,966.59	20.72%	27,256.57	35,433.54	46,063.60

2            2019

20,966.59

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5,302.17

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2017 2019

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91110108357967871Y				
2015	9	14		2,000
			27 15 1507	
	1300	65%	650	32.5%;
50	2.5%			

SE9613

	91110108MA003C5M83		
	2016	1	27
	27 15 1501		80,800
	24.75%		61.88%
	0.99%		12.38%
	1		3
	2	5	
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2020 6 30

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2018	2019	2020	6
16,498.84	23,299.92	34,405.32	
0	20,081.77	19,302.04	

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10% 10% 3 12 5%

	2019	2020	1-6
20,461.83	10,230.91	2019	
2020 6	6,382.80	15,343.73	2019

2019 2020 6

3

2012  
C26

		2020 6 30 /2020 1-6	2019 12 31 /2019	2018

		98%						
				30%				
2018	6			3000t/a				
				3000t/a			3	
			1000t/a					
				467,837,314.29		1000t/a		
		155,945,771.43					120	
				2019		2	1000t/a	
					18,053.10			
		31,189.15						2019
2020	6				20,081.77			19,302.04
			3000t/a	3	1000t/a			
				2020	6			
3						3		
						2019		2020 6

+ +

	1,497.36	1,026.16	68.53	471.20
	37,375.75	3,441.63	9.21	33,934.12
	<b>38,873.11</b>	<b>4,467.79</b>	<b>11.49</b>	<b>34,405.32</b>
	<b>2019 12 31</b>			
	7,939.35	1,723.63	21.71	6,215.72
	19,408.95	2,324.75	11.98	17,084.20
	<b>27,348.30</b>	<b>4,048.38</b>	<b>14.80</b>	<b>23,299.92</b>

5	868.48	2.32	868.48	625.97	3.22	625.97	446.68	2.35	446.68
	<b>37,375.75</b>	<b>100.00</b>	<b>3,441.63</b>	<b>19,408.95</b>	<b>100.00</b>	<b>2,324.75</b>	<b>19,035.75</b>	<b>100.00</b>	<b>2,536.91</b>

3	4	552.59	8.76	1.59
4	5	305.92	15.00	4.90
5		868.48	7.67	0.88
		<b>38,873.11</b>	<b>15,328.91</b>	<b>39.43</b>

2020 6





2019	2020	6			
2019				2020	6
15,594.58		1	2		
					3
			120		2019
2020	6			3	
2019				2	1000t/a
6					2020
15,594.58		1	2	2020	6
				1	

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2020 6

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8      2018      2019      2020      6

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申请向特定对象发行股票的审核问询函之回复》之签章页）

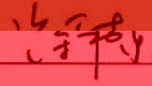


(本页无正文,为西南证券股份有限公司关于《西交蓝晓科技新材料股份有限公司与西南证券股份有限公司关于西安蓝晓新材料股份有限公司发行对象发行股票的审核问询函之回复》之签章页)

保荐代表人:



马力



涂和东

法定代表人:



廖庆轩

西南证券股份有限公司

2020年9月18日

## 保荐机构董事长声明

本人已认真阅读《西安蓝晓科技新材料股份有限公司与西南证券股份有限公司关于西安蓝晓科技新材料股份有限公司申请在全国中小企业股份转让系统挂牌并公开转让的辅导工作报告之回复》的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制措施，并在此基础上独立发表了明确的判断意见。

